**Terms of Reference (TORs) for Consultant to Prepare Health Industry Strategy.**

1. **Introduction:**

The African Development Bank (AfDB) and the Islamic Development Bank (IsDB) are collaborating to expedite implementation of effective pharmaceutical programs through promoting the pharmaceutical sector and mobilizing local and global stakeholders to co-finance common and complementary activities. Both institutions are building together a strong pipeline of pharmaceutical development projects, working on exploring sustainable business opportunities in mature pharma markets in common African member countries, (Egypt, Morocco, Tunisia, and Nigeria, etc.…) and trying to address technology transfer issues by engaging with international technology providers and local manufacturers with the objective of developing comprehensive technology transfer framework agreements involving full capacity building programs.

AfDB and IsDB are seeking a consultant to assist in developing a comprehensive health industry strategy in their common member countries in Africa. The objective of this project is to identify opportunities, challenges, and recommendations for the health industry, including the pharmaceutical development sector, aligning with our organization's goals of improving healthcare services and promoting innovation in our member countries.

1. **Scope of Work and Responsibilities:**
2. Conduct extensive research on the health industry, including market trends, technological advancements, pharmaceutic development, and best practices.
3. Engage with key stakeholders, including healthcare professionals, policymakers, patient advocacy groups, and industry experts, and private sectors, etc.
4. Assess the current health industry landscape, identifying gaps and areas for improvement.
5. Perform a thorough analysis of the health industry, examining factors such as demographic trends, regulatory frameworks, funding mechanisms, and emerging technologies.
6. Conduct interviews, surveys, and focus groups with relevant stakeholders to gather insights and perspectives.
7. Analyzing existing policies and regulations related to the health industry including pharmaceutical sector.
8. Compile documents relevant to the health industry including national health regulations; laboratory sector regulations; licensing, certification, and accreditation standards; quality management and biosafety and biosecurity standards, etc....
9. Identify and evaluate successful health industry strategies from other regions or countries that could be adapted to our context.
10. Develop a health industry strategy document that outlines actionable including clear goals, objectives, roadmap for implementation, recommendations, and implementation plans in common African member countries.
11. Provide a comprehensive health industry strategy document,
12. Perform other related duties, as assigned.
13. **DELIVERABLES**
14. Development and submission of a work plan for the development of the Health Industry Strategy including pharmaceutical sector.
15. Development of a situation analysis based on the available assessment reports and complementary discussions with national counterparts and stakeholders.
16. Submission of the first draft of the development of the Health Industry Strategy including pharmaceutical sector
17. Submission of the final draft of the Health Industry Strategy including pharmaceutical sector
18. Submission of the corresponding operational plan that will facilitate the implementation of the Health Industry Strategy including pharmaceutical sector.
19. **Timeline:**

Assignment submission date 10/10/2023.

1. **Reporting and Communication:**

The consultant will provide progress reports and attend regular meetings to discuss findings, challenges, and recommendations. Communication can be conducted via email, video conferences, or in-person meetings.

1. **Qualifications and Experience:**

The consultant should possess the following qualifications and experience:

1. A strong background in the healthcare industry, public health, with expertise in health policy, strategy development, and market analysis.
2. Familiarity with global health industry policies, regulations, trends, innovations, and best practices.
3. Proven experience in conducting research and analysis related to the health sector.
4. Excellent communication skills and strong analytical and problem-solving skills.
5. Fluency in English and French.
6. Excellent knowledge of Microsoft office applications (MS-Office Word, Excel, and Power Point).
7. **Budget and Payment Terms:**

The budget for this project inclusive of all expenses. The Consultant will also receive applicable subsistence allowance, and economic roundtrip airfare coverage for the flight to the selected countries. Payments will be made according to agreed milestones and deliverables as follows:

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| **Deliverables** | **Estimated Time** |
| Updated / Finalized work plan | 1 week |
| Situation analysis based on the assessment reports and complementary discussions with national counterparts | 2 weeks |
| Provisional draft of the Health Industry Strategy including pharmaceutical sector | 2 weeks |
| Planning and implementation of the consultation process including field visits, discussing, and finalizing the Health Industry Strategy including pharmaceutical sector | 4 weeks |
| Final draft of the National Strategy for Health Industry Strategy | 3 weeks |
| Implementation plan that will facilitate the operationalization of the Health Industry Strategy including pharmaceutical sector | 2 weeks |
| Total | 14 weeks |

1. **Proposal Submission:**

Interested candidates should submit their proposals, including the followings:

1. Executive Summary
2. Understanding of the Project
3. Methodology
4. Work Plan and Timeline
5. Team Qualifications
6. Budget and Payment Terms, including all costs and expenses.
7. References and Past Projects
8. Any supporting documents, such as CVs, samples of previous reports or presentations, or relevant research publications, etc…
9. **Submission Procedure**

* All the consultants are requested to submit their expression of interest along with the requested in accordance to section #8.

EOI Submission (EOI Submission - BCC2023-049 Development of IsDB Pharma Strategy and Roadmap for institutional development and industrialization <7c756502.isdb.org@emea.teams.ms>)

* For any clarification or Queries please send in the written format on below email: (General - BCC2023-049 Development of IsDB Pharma Strategy and Roadmap for institutional development and industrialization <b5cb28ab.isdb.org@emea.teams.ms>)
* Additionally, and most importantly, IsDB currently Implemented the Procure to Pay Solution with SAP Ariba, you are kindly required to register yourself/Esteemed Firm through Self registration link as follows for the RFP and future Business with IsDB.

<http://isdb.supplier.mn2.ariba.com/ad/selfRegistration/>