



REPUBLIC OF INDONESIA
THE MINISTRY OF MARINE AFFAIRS AND FISHERIES
DIRECTORATE GENERAL OF CAPTURE FISHERIES

REQUEST FOR EXPRESSIONS OF INTEREST (CONSULTANT SERVICES – SELECTION OF FIRMS)

REPUBLIC OF INDONESIA PORT MANAGEMENT OPERATION CONSULTANT FOR THE INTEGRATED FISHING PORTS AND INTERNATIONAL FISH MARKET PROJECT (IFP-IFM) - PHASE I

INFRASTRUCTURE (FISHING PORT)
CONSULTING SERVICES: *Port Management Operation Consultant (PMOC)*

Mode of Financing: *Lease Financing*
Financing No. *IDN-1055*

The Government of Indonesia has received a financing from the Islamic Development Bank toward the cost of the Port Management Operation Consultant (PMOC) for the Integrated Fishing Ports and International Fish Market Project (IFP-IFM) - Phase I and intends to apply part of the proceeds for consultant services.

The PMOC provides the best practice of internationally recognized Port Management operations and implements ISO14001. The consultant may propose the new enhancement of the Port Management System (PMS) to optimize the port operation and management. The output from the consultant will be a recommendation for the overall port management system that will help manage vessel berthing, loading/unloading, and vessel tracking within the port area to optimize the traffic flow in/out of the port. The PMOC will conduct training for port operations, planning and development control, catch quality management, HACCP, and comparative studies. The delivery of the consultant will improve port operations and public services to fishers, fisheries business actors and other stakeholders. PMOC will also carry out the Development of the Outline Business Case (OBC) for Operation and Maintenance (O&M) for potential future fishing port concessions.

The consulting services shall be carried out for a period of 18 months and expected to commence in January 2027. The Key personnel staff shall include international experts.

The detailed Terms of Reference (TOR) for the assignment are attached to this request for expressions of interest.

The Directorate General of Captures Fisheries of the Ministry of Marine Affairs and Fisheries (MMAF) now invites eligible consulting firms (“Consultants”) to indicate their interest in providing the services. Interested Consultants must provide specific information which demonstrates that they are fully qualified to perform the services (brochures, description of similar assignments, experience in similar conditions, availability of appropriate skills among staff, etc.).

- The shortlisting criteria are:
 - I. Evaluation of Administrative Qualifications
 - Submission of EOI
 - Submission of Legal Documents (JV/Single Agreements)
 - Fulfil the provisions of Indonesia laws and regulations to carry out activities/business, such as: Business Entity Certificate (SBU) with a Large Business Qualification:
 - a. Agricultural and rural development sector, fisheries and maritime sub-sector (1.01.08);
 - b. Telematics Sector, sub-sector of application/software consulting services (1.03.05)

- Interested foreign consultants can submit a relevant business license or registration that is valid in their respective countries.
- Not included in the Black List Firm
- Have certification for Quality Management System Certificate (ISO 9001:2015); Environmental Management System Certificate (ISO 14001:2015); and Occupational Health and Safety Management (OH&S) Certificate (ISO 45001:2018)

II. Evaluation of Technical Qualifications

- Having experience in similar works based on the job subclassification, specifically in the field of port management, information system, fisheries, port and/or fisheries feasibility study, fisheries and or marine survey based on the scope of work within the last 1 (one) year
- Having a minimum of 1 (one) project experience as a port management consultant or port operation and marine consultant within the last 3 (three) years, both in government and private sectors, including subcontracting experience
- Experience with multilateral development agencies and/or bilateral agencies, based on project references; Please select the most relevant projects, with each project value of approximately minimum USD **0.35 million** or more to demonstrate the firm's experience (maximum of project contract amount within the last ten years);
- Key Experts will not be evaluated at the shortlisting stage

The attention of interested Consultants is drawn to Paragraphs, 1.23, and 1.24 of the Guidelines for Procurement of Consultant Services under Islamic Development Bank Project Financing (the “Procurement Guidelines”), setting forth IsDB’s policy on conflict of interest.

Consultants may associate with other firms to enhance their qualifications, but should indicate clearly whether the association is in the form of a joint venture and/or a sub-consultancy. In the case of a joint venture, all the partners in the joint venture shall be jointly and severally liable for the entire contract, if selected.

A consultant will be selected in accordance with the Quality and Cost Based Selection (QCBS) method set out in the Procurement Guidelines.

Interested consultants may obtain further information about the bidding process and of the bidding documents (RFP), electronically from the Evaluation Committee (POKJA) - PBJ at the email address stated below.

Expressions of Interest must be submitted through the SPSE Government e-Procurement platform at the website: <https://spseicb.lkpp.go.id/spseicb/> by **August 19th, 2026**. Interested Consultants shall register first as a vendor at the mentioned website prior to submitting their Expression of Interest (REOI).

Selection Committee of Port Management Operation Consultant (PMOC)

Integrated Fishing Ports and International Fish Markets Project Phase-I

Secretariat General

Ministry of Marine Affairs and Fisheries

Mina Bahari I Building, 3rd Floor Jl. Medan Merdeka Timur No. 16 Jakarta Pusat 10110 Indonesia

E-mail: pokja_isdb@kkp.go.id

Website: <https://spseicb.lkpp.go.id/spseicb/>

LETTER TO ACCOMPANY FORMS

Dear Sir/Madam,

We would like to thank you for expressing interest in providing services to the Port Management Operation Consultant (PMOC).

Interested consultants may submit an Expression of Interest individually or enter into a Joint Venture to enhance their qualifications.

For a Joint Venture to be considered eligible, the Expression of Interest must include a Letter of Intent from the lead firm and each partner, indicating their intent to form a Joint Venture, nominating the lead firm, and confirming that all partners agree to be held jointly and severally liable if awarded the contract.

For the preparation of the shortlist an important criteria to be considered will be that under a Joint Venture each partner has to be reasonably qualified to take over the responsibilities and role of any of the partners in case one of them fails to perform or withdraws.

For Joint Ventures the Expression of Interest must include properly completed forms and profiles for each participating member.

The Expression of Interest including all the attached Forms are to be submitted at <https://spseicb.lkpp.go.id/spseicb/>. Interested Consultants shall register as a vendor in the mentioned website to submit their Expression of Interest.

Yours sincerely,



.....
Head of the Selection Committee of Port Management Operation Consultant (PMOC)

FORMS

01 Company Information

02a, 02b Firms Experience

COMPANY INFORMATION*

1	Name of Company	
2	Head Office Address Telephone E-mail	
3	Indonesian Office Address <i>(if different from above)</i> Telephone E-mail	
4	Name of Responsible Director	

MANAGEMENT and ORGANIZATION INFORMATION

1	Describe your brief company profile (year of establishment, place of establishment, company background, etc) no more than 1000 words
2	Describe your company expertise in which field
3	Describe your company experience showcase at least 5 major projects during the last 10 years
4	Describe how your Company Board of Director Structure
5	Describe how your Company provides for Quality Assurance of its activities (e.g. ISO 9001 Registered)
6	Describe in which other countries in Indonesia and Asia/SE Asia does the Company operate?

Note: (*) All information provided will be subject to Audit in the event that the Consultant/Joint Venture is determined to be the winning bidder for the Services. Contract award will be subject to a satisfactory audit result.

SUMMARY OF FIRM'S EXPERIENCE

(COMPANY EXPERIENCE IN THE LAST TEN YEARS)

No.	Assignment Name	Country/Location	Name of Employer/ Client	Type of Services Provided	Period of contract		Contract Value (Equiv IDR)	Company Share of Contract Value (Equiv IDR)
					Start date (mm/yy)	Completion date (mm/yy)		
1	2	3	4	5	6	7	8	9
1								
2								
3								
4								
5								
6								
7								
8								
9								
10								
11								
12								
13								
14								
15								

NOTES:

1. A maximum of 10 relevant projects completed and/or on-going within the last ten (10) years (from 2015 to present) may be included – provide more detail using the format on Form 2b following.
2. All columns are required to be completed - otherwise the corresponding row will not be evaluated.
3. Column 5: Type of Services.
4. Column 8: Convert the contract value to IDR at the time of the contract.
5. Column 9: the Company's share of the contract value, if working in association; the full Contract Value if carried out entirely by the Company.
6. In the event of an award of contract all Company Experience nominated must be substantiated with documentary evidence. Such evidence need not be submitted at this stage.

Firm's Experience

[Using the format below, provide information on Consulting Services assignments undertaken by your Company within the last 10 years either individually as a corporate entity or as a Joint Venture partner. Note that a maximum of 15 such assignments is to be submitted.]

Firm's Name:

Assignment name:	Value of the contract (equivalent IDR)
Country:	Duration of assignment (months):
Location within country:	Start date/completion date (mm/yy):
Name and Address of Client:	Professional staff-months of the assignment: Total Number provided by your company
Contract No.	Company share of contract value (equivalent IDR):
Name of associated Consultants, if any:	Name of senior professional staff of your firm involved and functions performed (indicate most significant such as Project Director/Coordinator, Team Leader):
Narrative description of Project:	
Description of actual services provided by your staff within the assignment:	

ELIGIBILITY DECLARATION

We, the undersigned, certified to the best of our knowledge and belief:

1. We have read the advertisement for this assignment.
2. We confirm that the project reference submitted as part of this EOI accurately reflects the experience of the specified firm/consortium.
3. All consulting entities and experts proposed in this EOI are eligible to participate in this project.
4. The lead entity and JV member or sub-consultant are NOT currently sanctioned or boycotted by Organization of the Islamic Cooperation, the League of Arab States and African Union.
5. Neither the consulting firm nor the JV member or sub-consultant has ever been convicted of an integrity-related offense or crime related to theft, corruption, fraud, collusion, coercion, and obstruction.
6. None of the proposed consortium are subsidiaries of and/or dependent on the Executing Agency or the Implementing Agency or individuals related to them.
7. We understand that any misrepresentations that knowingly or recklessly mislead, or attempt to mislead may lead to the automatic rejection of the proposal or cancellation of the contract, if awarded, and may result in further remedial action, in accordance with IsDB Anticorruption Policy.

.....(Sign here).....
Name and position